



Being Global – Nokia Perspective

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Nokia is about Connecting People

Nokia is the world's largest manufacturer of mobile devices and a leader in mobile network equipment, solutions and services.

We also provide equipment, solutions and services for corporate customers.

66 092 employees (30.6.2006)
Net sales € 34.3 billion 2005



A man in a dark sweater and jeans is sitting on a grassy hill. Next to him, a bicycle is lying on its side on the grass. The background shows a clear blue sky and a distant horizon.

Vision and Mission

In a world where everyone can be connected,
we take a **very human** approach
to **technology**.

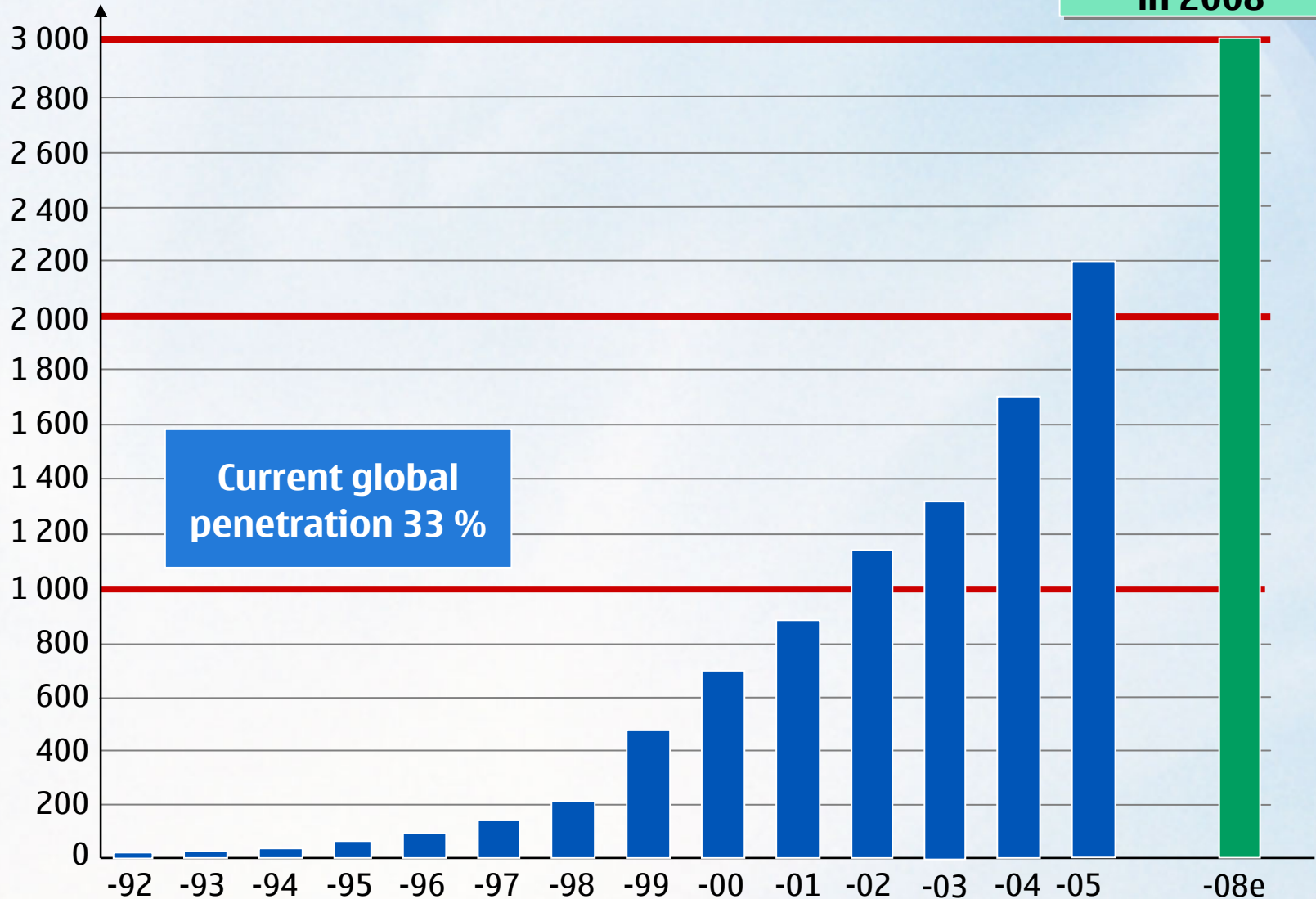
Global Reach



Towards the 3 Billion Milestone

3 billion
in 2008

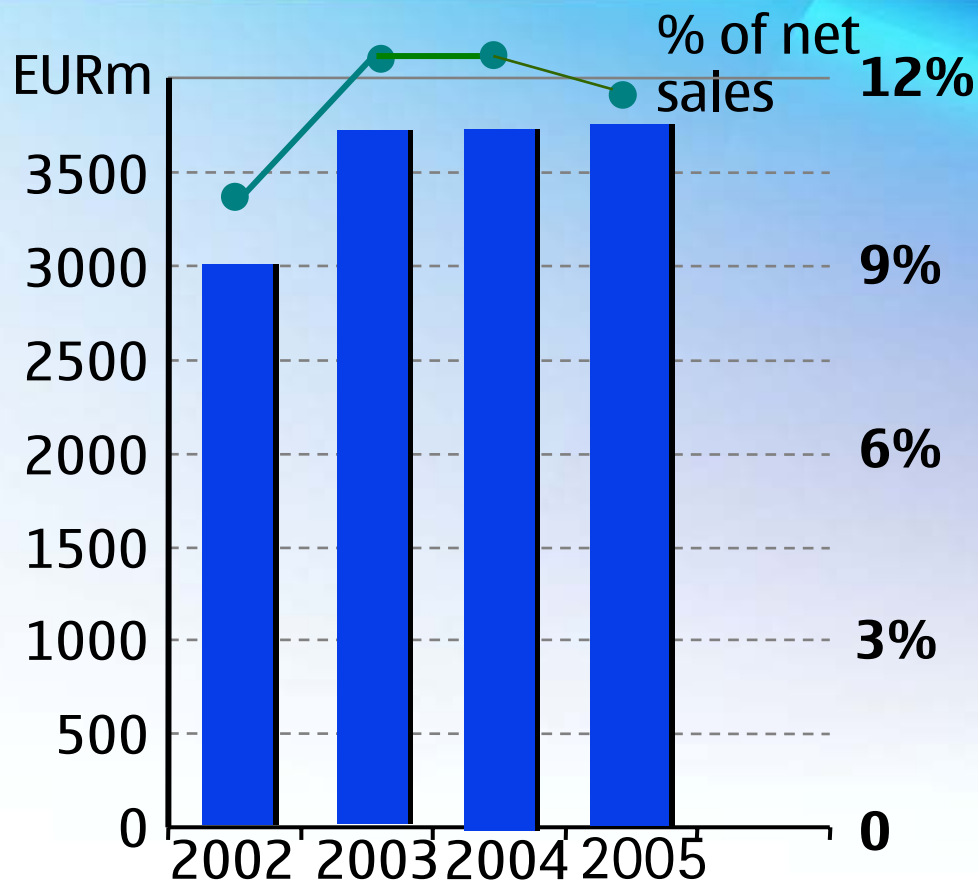
Mobile phone
subscriptions
globally,
millions



Source: Nokia

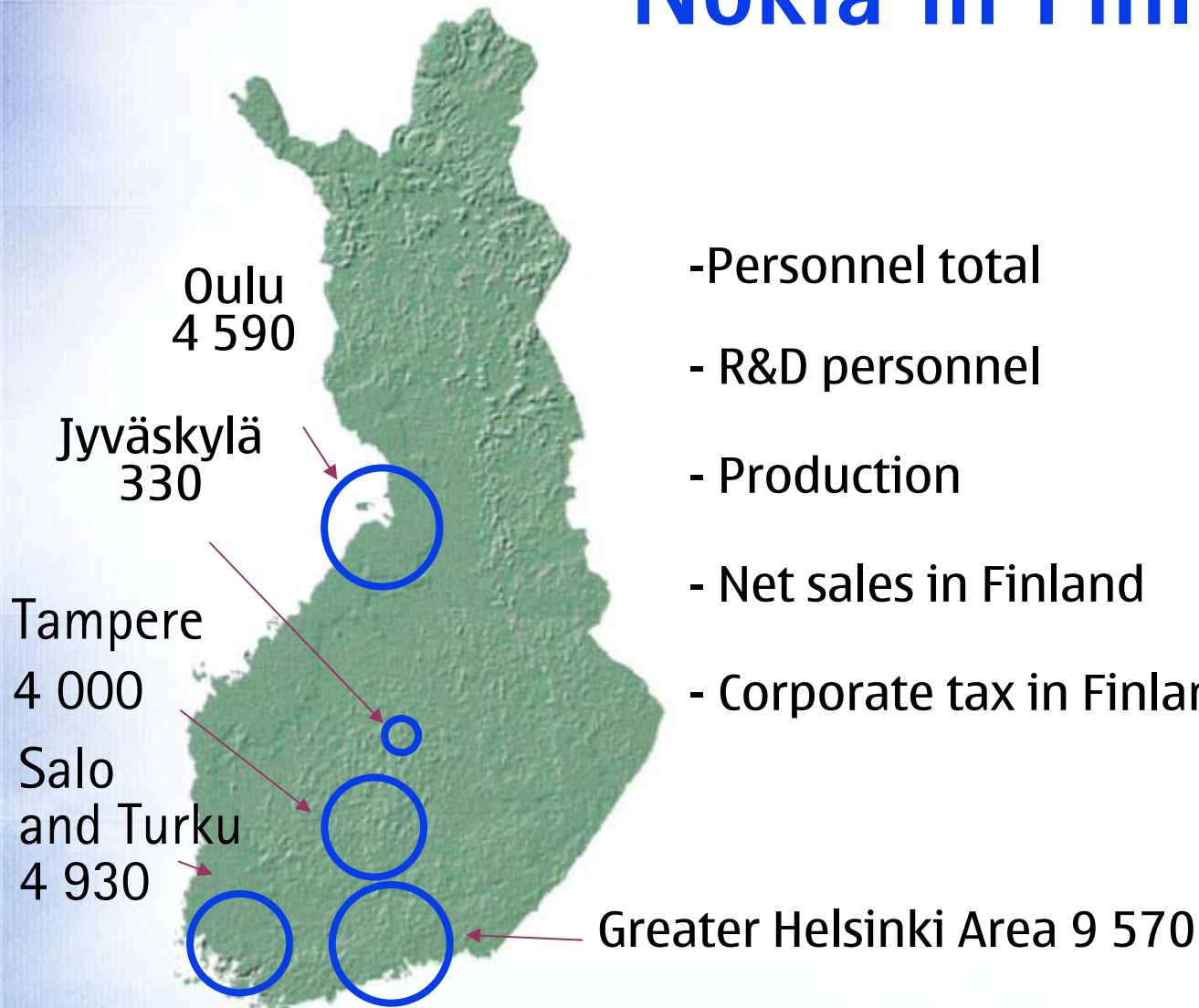
Strong Investments in R&D

R&D expenditure EUR 3825 million in 2005 (11,2% of net sales)



- Global network of R&D centers in 11 countries
- Over 20.882 people in R&D at the end of 2005 (35,5% of personnel)
- Collaboration with more than 100 universities globally

Nokia in Finland



-Personnel total	23 485
- R&D personnel	13 237
- Production	Salo, Oulu, Espoo
- Net sales in Finland	EUR 331 million
- Corporate tax in Finland	EUR 759 million

Favourable Innovation Environment – Finland

- Predictable environment
- R&D and education
- Systemic approach

Corporate Responsibility

Nokia's impact on society comes with responsibilities that go beyond providing useful, safe and quality products. During 2005, we made progress in a number of key areas:

- Nokia introduced its first fully RoHS compliant products
- We held a global stakeholder event bringing together 160 participants representing civil society, the public sector, academia and business
- We launched a companywide Code of Conduct awareness campaign

Nokia is committed to Responsible Business

Our Community Involvement programs include:

- Make a Connection – a youth life-skills program
- *Bridgeit* – a program using existing mobile technology to deliver digital education content to schools in developing countries
- Nokia Helping Hands – our global employee volunteering initiative



Nokia Environmental Strategic Intent

**Nokia is a leading company
in environmental performance**

Gain stakeholder acceptance

Eliminate risks

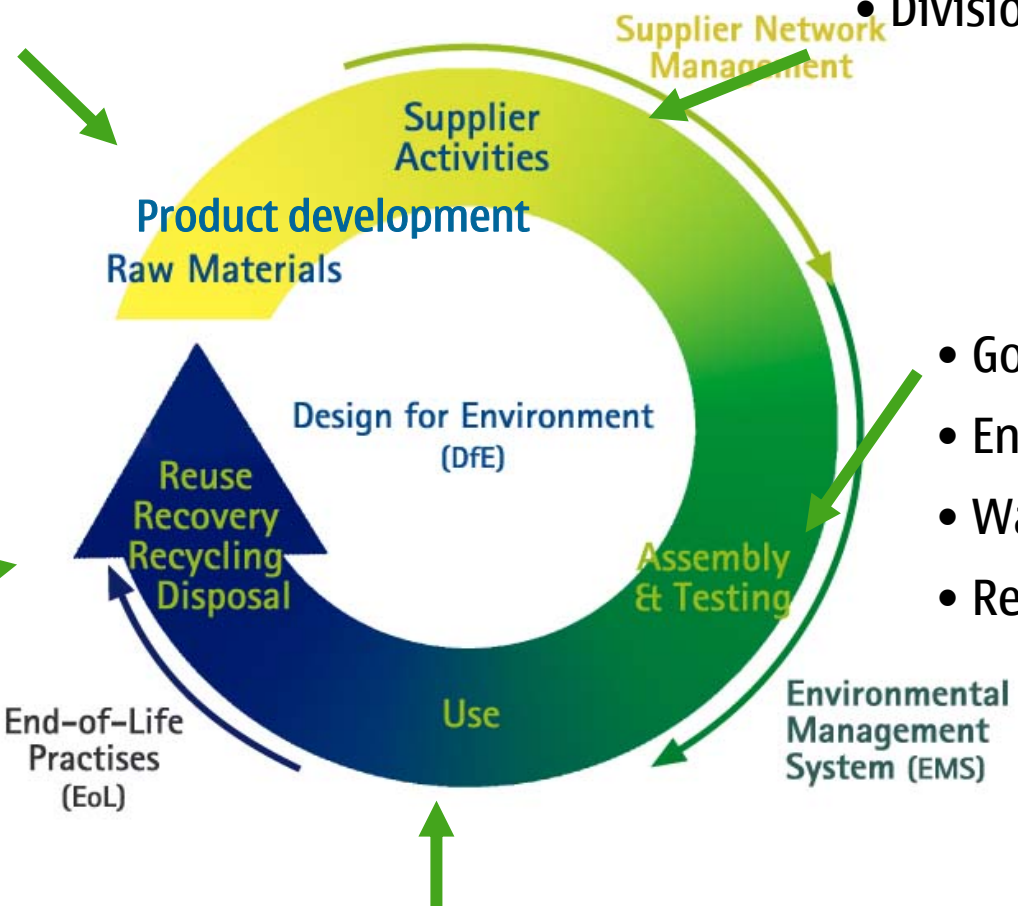
Management commitment

**Strengthen financial
performance**

Life Cycle Thinking

- Origin of the materials
- Hazardous substances
- Quantity of material
- Energy consumption
- Recyclability

- Supplier requirements
- Division of responsibilities

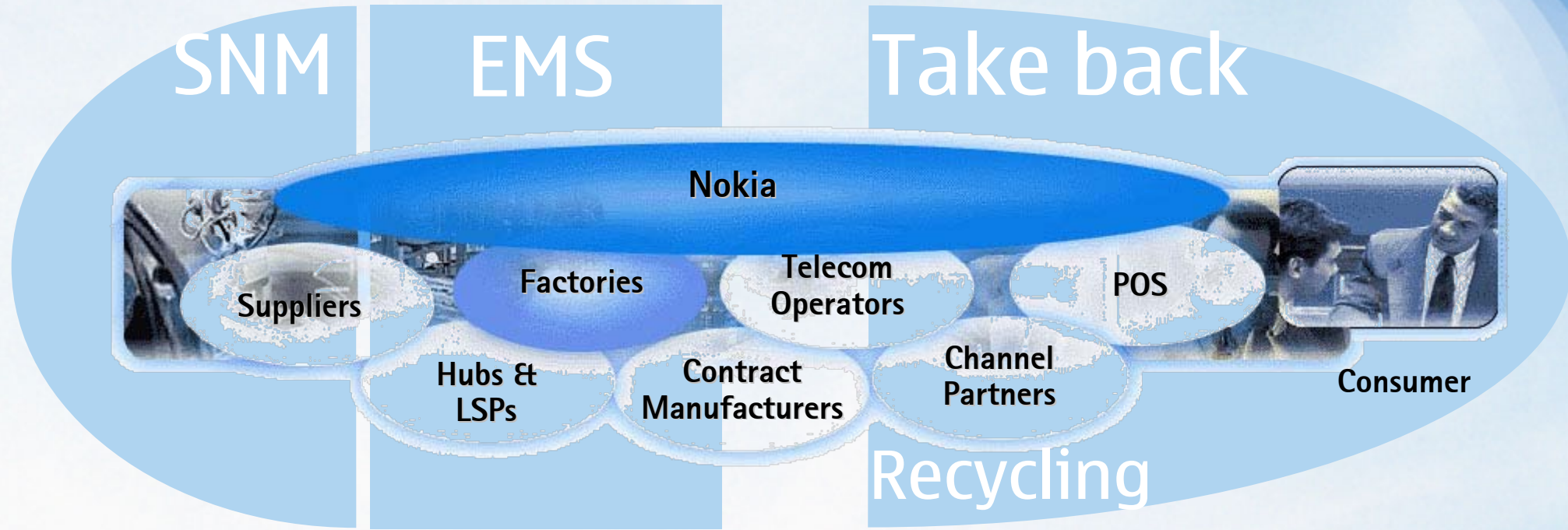


- Good housekeeping
- Energy
- Waste
- Reporting

- Take back
- Disassembly
- Recycling
- Safe disposal

- Guidance for environmentally sound use

Responsibility of the extended corporation



Develop and track environmental performance of supply chain

Manage manufacturing environmental impact

Demonstrate trust by providing easy take back globally

Establish global network of recycling vendors

milestones

- 91: Nokia signs International Chamber of Commerce's Business Charter for Sustainable Development
- 94: Nokia Environmental policy published
- 97: Take-back programmes started by pilots in UK and Sweden
- 98: First ISO14001 certified environmental management systems; Nokia and the Environment –publication
- 00: All manufacturing sites ISO 14001 certified
- 00: WBCSD; Nokia as component to Dow Jones Sustainability Index; European Quality Award; all Nokia's manufacturing units ISO 14001 certified
- 2001 FTSE4 Good; Nokia subscribes Global Compact
- 03: Global Partnership Agreement with WWF International, renewed in 2006
- 04: Nokia chosen as pilot for EU Commission Integrated Product Policy
- 05 : Appeal for Conscience Award



NOKIA
Connecting People